



# MARKEN

a UPS Company



Single-source supply chain solutions  
for today's clinical trial ecosystem

For those who demand more from their supply chain, only Marken provides a best-in-class Quality Management System, Cell and Gene supply chain solutions, a global GMP Depot Network, Direct-to/From-Patient, Home Healthcare nursing services, and industry-leading expertise all under one single-source provider.

# MARKEN MAKES IT HAPPEN

We always find a way to connect patients with new medicines, in all corners of the world.

We understand the complexities of the industry and design solutions that move your clinical drug products forward. As a critical part of UPS Healthcare, Marken is ready to support your supply chain storage and distribution needs throughout the entire clinical trial ecosystem.

## WHAT WE DO

We ship materials at all temperature ranges to investigator sites, depots, and directly to a patient's home.



- ✓ **Cell and gene** therapy supply chain services including a global LN2 (cryogenic) network
- ✓ Transport of **biological specimens** to all labs globally
- ✓ Biological sample **kit building** in all regions
- ✓ GMP **storage** and **labeling** of all clinical trial materials
- ✓ Transport of **clinical drug substance, IMP, clinical drug product,** and **ancillary supplies** to anywhere in the world
- ✓ **Direct-to-Patient** and **home nursing care** services

## MARKENS GLOBAL LOCATIONS



### AMERICAS

- |                         |                             |
|-------------------------|-----------------------------|
| BOSTON, USA             | MIAMI, USA                  |
| BUENOS AIRES, ARGENTINA | NEW YORK, USA               |
| CHICAGO, USA            | PHILADELPHIA, USA           |
| GREAT VALLEY, USA       | RESEARCH TRIANGLE PARK, USA |
| LIMA, PERU              | SAN FRANCISCO, USA          |
| LOS ANGELES, USA        | SANTIAGO, CHILE             |
| LOUISVILLE, USA         | SÃO PAULO, BRAZIL           |
| MEXICO CITY, MEXICO     |                             |

### EUROPE & AFRICA

- |                            |                     |
|----------------------------|---------------------|
| ACCRA, GHANA               | KIEV, UKRAINE       |
| AMSTERDAM, NETHERLANDS     | LONDON, UK          |
| BRUSSELS, BELGIUM          | MILAN, ITALY        |
| CHISWICK, UK               | MOSCOW, RUSSIA      |
| DUBLIN, IRELAND            | NAIROBI, KENYA      |
| EDINBURGH, UK              | PARIS, FRANCE       |
| FELTHAM, UK                | STOCKHOLM, SWEDEN   |
| FRANKFURT, GERMANY         | STUTTGART, GERMANY  |
| GYOR, HUNGARY              | VIENNA, AUSTRIA     |
| HAMBURG, GERMANY           | ZURICH, SWITZERLAND |
| JOHANNESBURG, SOUTH AFRICA |                     |

### ASIA PACIFIC

- |                           |                    |
|---------------------------|--------------------|
| AHMEDABAD, INDIA          | NEW DELHI, INDIA   |
| AUCKLAND, NEW ZEALAND     | OSAKA, JAPAN       |
| BANGALORE, INDIA          | PERTH, AUSTRALIA   |
| BEIJING, CHINA            | PUNE, INDIA        |
| BRISBANE, AUSTRALIA       | SEOUL, SOUTH KOREA |
| CHRISTCHURCH, NEW ZEALAND | SHANGHAI, CHINA    |
| GUAZHOU, CHINA            | SINGAPORE          |
| HONG KONG, CHINA          | SYDNEY, AUSTRALIA  |
| HYDERABAD, INDIA          | TAIPEI, TAIWAN     |
| MELBOURNE, AUSTRALIA      | TOKYO, JAPAN       |
| MUMBAI, INDIA             |                    |



## CELL AND GENE THERAPY SUPPLY CHAIN SERVICES

As advances in cell and gene therapies translate to increased development and commercialization, clinical to commercial supply chains must adapt to meet the growing demand of specialized supply chain services.

Our ever-evolving offerings include:

- Secure, closed-loop, vein-to-vein supply chain from clinical to commercial
- 24/7/365 status updates and prealerts through advanced tracking solutions
- Over 14 strategically positioned cryogenic filling stations



## PATIENT-CENTRIC SOLUTIONS (PCS)

Bring the trial to the comfort of each patient's home with our combined Healthcare Nursing Network and Direct-to/From-Patient (DTP/DFP) services.

Marken's HHC/DTP advantages:

- Faster patient enrollment
- Increased patient retention
- Reduction of long-term costs
- Larger geographical reach



## GLOBAL GMP DEPOT NETWORK

With coverage worldwide, our global GMP depot network is strategically positioned to help your clinical drug program access patients in key recruitment areas, including South America, China, and Europe.

Our offering includes:

- Secure, multirange temperature-controlled storage
- Cloud-based inventory management system
- 500+ SOPs encompassing GMP depot services and supply chain services



## ROBUST GLOBAL QUALITY MANAGEMENT SYSTEM

From our drivers to senior management, our passion for quality is what sets us apart, powers our mission, and affirms our commitment to setting the highest safety and regulatory compliance standards in the industry.

Marken's quality objectives:

- Meet all customer and regulatory requirements to the fullest extent
- Strive for error-free and consistent execution
- Protect patient safety and confidentiality, and clinical trial material integrity

# FROM CLINICAL TO COMMERCIAL

CLINICAL

COMMERCIAL



32 GLOBAL GMP  
TEMPERATURE-  
CONTROLLED DEPOTS



MANAGING 154,000+  
SHIPMENTS PER MONTH  
AT ALL TEMP RANGES



GLOBAL  
CONTROL CENTERS  
PROVIDING 24/7/365  
CUSTOMER SUPPORT



TECHNOLOGY SOLUTIONS  
WITH SEAMLESS CLIENT  
INTEGRATION FOR END-  
TO-END VISIBILITY



BEST-IN-CLASS QUALITY  
SYSTEMS DESIGNED TO MEET  
INDUSTRY STANDARDS



To ensure optimal storage and distribution throughout the clinical trial landscape, it is essential to have a single-source partner whose agility and tailored solutions set the highest quality standards. Our experts have unsurpassed experience and insight in shipping time and temperature-critical treatments to investigator sites, laboratories, clinics and patients around the world. Marken delivers innovative strategies designed and built to meet current and future demand.

Together, we are moving our world forward by delivering what matters.

To learn more, visit:  
[www.marken.com](http://www.marken.com)



UPS PREMIER FOR PRIORITY  
HANDLING AND  
OPERATIONAL VISIBILITY



127,000+  
DELIVERY VEHICLES



450,000+  
SQUARE FEET OF  
COLD STORAGE



220+ COUNTRIES  
SERVICED GLOBALLY



**2,400+**  
FULL -TIME  
EMPLOYEES



**154K**  
DRUG PRODUCT AND  
BIOLOGICAL SAMPLE  
SHIPMENTS PER MONTH



**220+**  
COUNTRIES AND  
TERRITORIES

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